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# The Benefit of Coaching... Just Examine the Healthcare Debate

September, 2009

## A Retreat for Men

*The Practicality of  
Applying Spiritual  
Principles to Business  
(& Business Principles  
to your Spiritual Life)*

The focus is on sharing the discoveries of our most successful and admired business leaders. Exploring how they intertwine spiritual principles in all areas of their business and personal lives to create an internal power beyond reason. As businessmen, we will discuss how each of us can effectively integrate these principles in our lives as well.



Speaking about the Spiritual principles great companies employ to reach and maintain greatness, **Tom Searcy** was in the financial planning business for 30 years. In 1987, he was highlighted in Money Magazine as one of the top 200 financial planners in the United States. Searcy

Dear Diane,

As promised, we continue our dialogue on Healthcare Reform and how it is connected with C

*We welcome your comments and feedback.*

Tom & Diane

## The Benefit of Coaching...

## Just Examinir

Last month we examined just how little the current healthcare debate has to do with health money...who pays what, how much do they pay, and who gets it. Nary a question is raised medical professionals in actually delivering services that help us remain healthy.

Well, we were in luck, because Dean Ornish, MD, a well-known physician and researcher wr addressed the controversy of how healthcare is practiced and financed, along with the probl to that article here and suggest you read it. We believe it provides an accurate view of the

[http://www.huffingtonpost.com/dr-dean-ornish/resuscitating-health-care\\_b\\_255224.html](http://www.huffingtonpost.com/dr-dean-ornish/resuscitating-health-care_b_255224.html)

Coaching is about turning talents into skills, and eliminating limiting behaviors. To do that, thoughts, words and actions into a high level of congruence. Once that happens, we see raj effectiveness. We must help a client experience a highly accurate level of self-awareness or

The people involved in the healthcare industry...physicians, pharmaceutical companies, hosy HMO's, and consumers all present such profoundly conflicting messages and statistics from virtually absent.

As coaches, we see the healthcare industry as an excellent example of what happens when incongruent. The current economic crisis has also developed because no one at the upper l brokerage houses and regulatory agencies gave sufficient thought about their obligations to still don't feel the myopia of self-interest has corrected. Until it does, our money and our he

We have the coaching skills and have developed the tools and alliances to bring our clients l stable, and more profitable. We offer a complimentary introductory consultation for new cli enjoy discussing your specific concerns and goals.



holds a Masters in Financial Services, is a Chartered Financial Consultant, and while in practice was a Certified Financial Planner. In 1987, Searcy was certified in Neuro-Linguistic Programming, having completed over 250 hours of training in the cutting edge science of communications. Searcy is now a business and executive coach in partnership with Diane Winn.



**David Schrader**, Senior Pastor at Grace United Methodist Church, received his doctorate from the Graduate Theological Foundation's Oxford University Exchange program, based on his project on Spiritual/Ethical Presuppositions of American Christians by Generation. He has for a number of years taught a course with a colleague on Generational Theory. Communications and Marketing. He will be speaking on how the principles used by successful business can aid spiritual development and your ability to communication your faith.

This is an all-day retreat

**9:00am - 5:30pm**

**The Res in Mishawaka wrapping up with a steak dinner.**

**RSVP - Grace United Methodist Church - 288-4789**

**INFO - Tom Searcy - 574 256-0495 or Rev. David Schader - 574 288-4789**

***We are subject only to what we hold in mind.***



**and from the Wall Street Journal**

**Staying in the Game with Help from**

***Demand for Coaches is Steady as Executives Try to Hone Their Skills***

Read the entire article at:

<http://online.wsj.com:80/article/SB10001424052970204660>

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